



#### Presenting EUBike

#### Project and Community for Cyclists and Tourism Providers

#### January 2014 – June 2016

















#### Contents

Project and Community

Eubike.bike

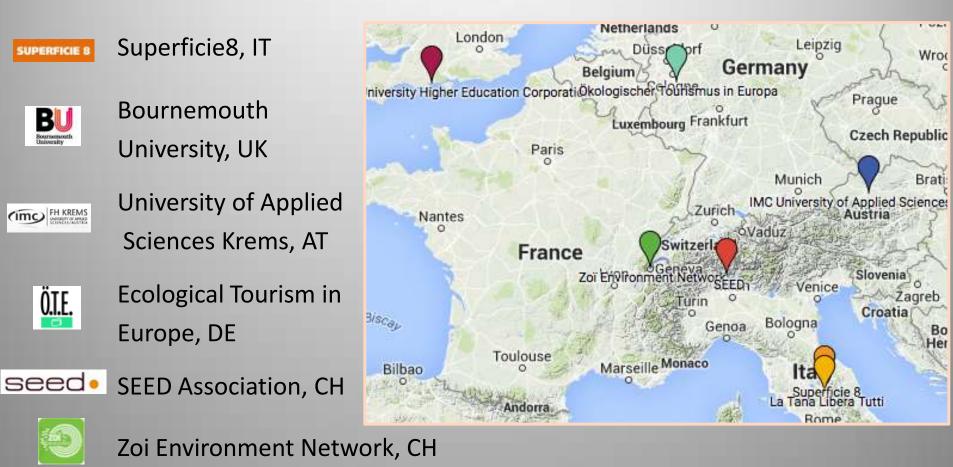
Cyclists and Tourism Providers

- Partners
- The Main Questions
- Means
- Project Timeline and Documents
- Pilot region, participants, Maps
- Results
- Contact





### Partners









# The main questions:

- What are the needs of cyclists while travelling?
- How to recognize the competences of cyclists?
- How to make our territories more attractive to cyclotourists?
- How to adapt and adopt innovative practices in cycle tourism?





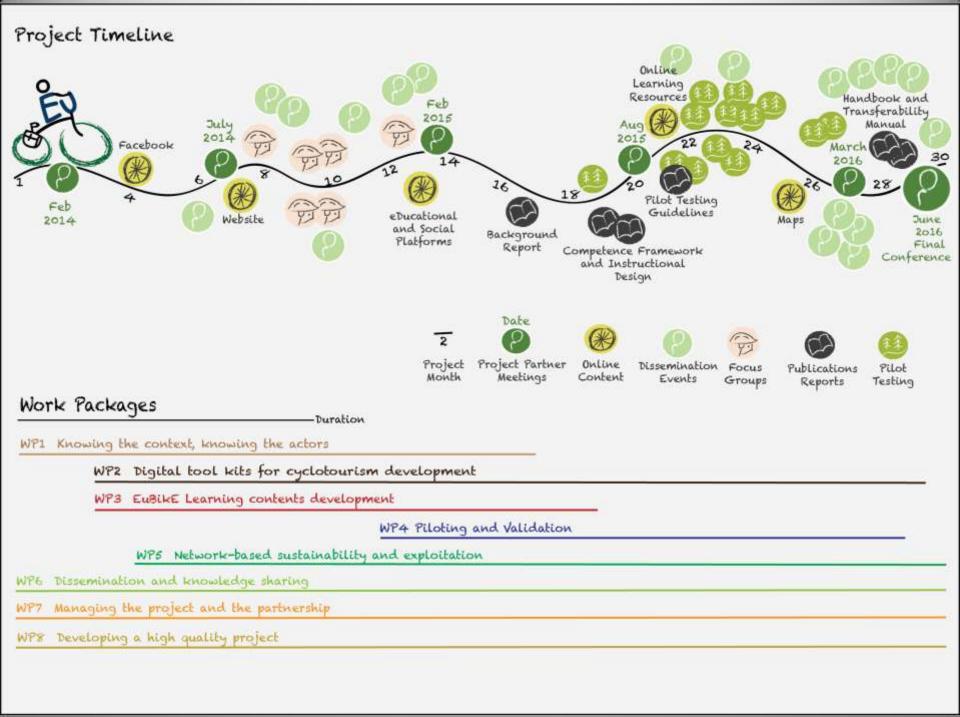


# Means

- Background analysis, consultations, questionnaires, focus groups
- Cooperation with cyclists and tourism providers
- Producing and testing electronic learning, sharing and promotional resources





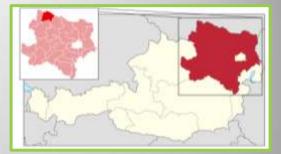






### Regions

# Austria - Thayatal, Waldviertel, Lower Austria



Germany - Teutoburger Wald

#### VIEDER-NIEDERSACHSEN LANDE NORORHEIN-WESTFALEN WESTFALEN HESSEN THURINGEN BARRY HESSEN THURINGEN BARRY HESSEN THURINGEN BARRY BARRY

#### Italy – Umbria

# Switzerland – Canton of Geneva & its

surroundings





# Participants

- Local/regional Administration
- Tourism Associations
- DMOs
- Tourism providers Hoteliers
- Cycling associations
- Cyclists







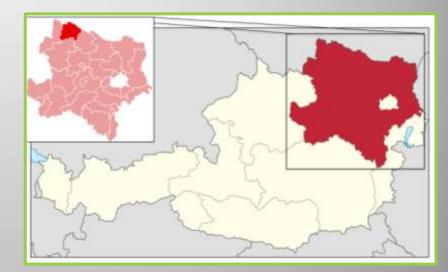






# Thayatal, Waldviertel, Lower Austria

- The rather remote region is characterized by woods, hills, moor landscapes and scattered, traditional villages.
- Construction of the cycling trails Thaya Runde started in 2014 - abandoned trail lines are converted to ≈90 km of bike paths. Austrian bike paths will be connected to the Czech cycling route network.







# Local Participants

- Zukunftsraum Thayaland (local partner)
- Thayarunde
- JUFA Hotel Waldviertel (Raabs)
- Wallenberger & Linhard Regionalberatung GmbH
- Waldviertelreisen (Tour Agency)
- WKO Waidhofen an der Thaya







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#### Map of the Route







# Teutoburger Wald, Germany

- The scenery and landscapes of this holiday region are varied, from rolling hills and ridges to river landscapes and the unique "Senne" heathland.
- A bike trail network with themed tours through the nature areas between Porta Westfalica and the Paderborn plateau, the Münsterland park scenery, and the Weser Hills.







# Local Participants

- Teutoburger Wald Tourismus / OWL GmbH
- AUbE Tourismusberatung
- Kreis Herford
- Nahverkehrsbetrieb moBiel GmbH
- Gütersloh Marketing / Pro Wirtschaft Gütersloh
- Allgemeiner Deutscher Fahrradclub Kreis Lippe e.V.
- HAVERGOH | Wander & Fahrradhotel Bad Meinberg













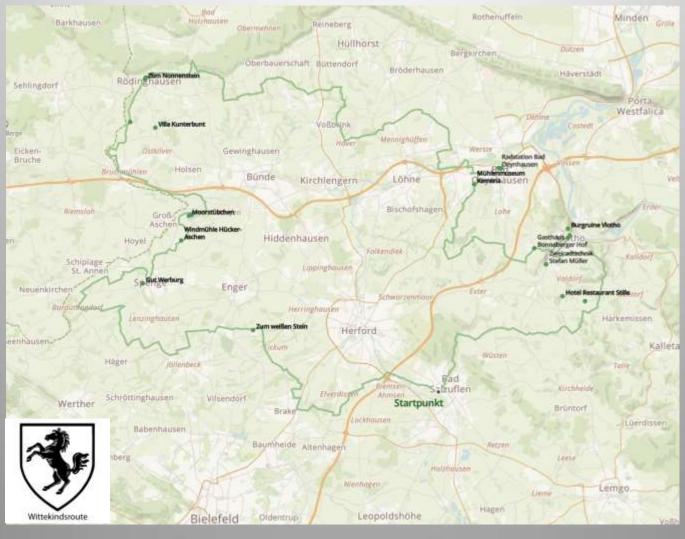




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#### Map of the Route









# Umbria, Italy

- The "Green Heart of Italy", known for its landscapes, traditions, history
- The region offers a variety of nearly 30 cycling routes covering most of the region, for beginners and most experienced ones
- The easy routes (mostly plains) are 20-30 km long, while the medium difficulty are 30-60 km long. The difficult ones are 65 - 100 km long







# Local Participants

Local authorities and tourism actors:

- Regione Umbria
- Consorzio Umbria&Bike
- Sviluppo Umbria Bike in Umbria
- DIT Ternano
- Visit Alta Umbria

Association of cycle tourists:
ASD LA BASE (Terni area)
ASD Spoleto Norcia (Spoleto)
Ciclofficina (Perugia)

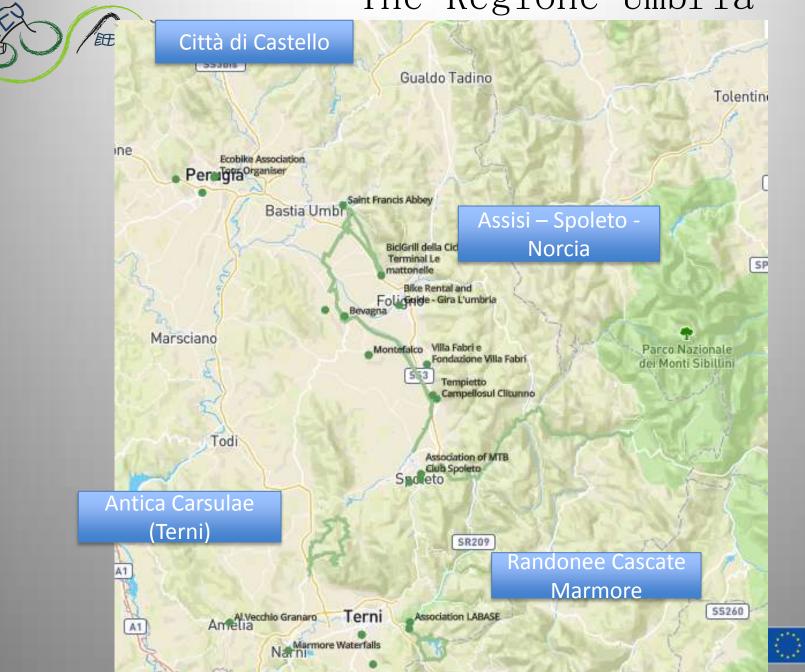






### The Regione Umbria - Map

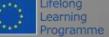
Learning



# Canton of Geneva and its surroundings, Switzerland

- The Leman region is a well- frequented tourist destination, with beautiful scenery and cultural diversity at the crossroads between France and Switzerland.
- The area is covered by the Swiss national and regional cycling routes, which stop at the border with France.







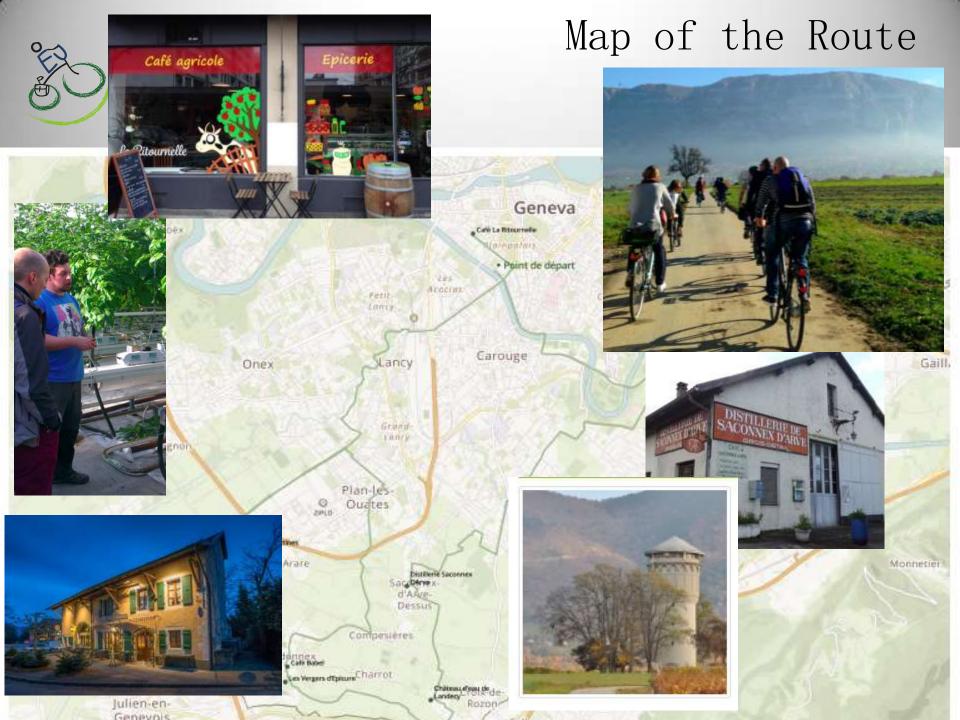
Local Participants



- Pro Velo Geneve
  - Louis-Philippe Tessier
- Canton de Geneve
- Café La Ritournelle
- Velovoyage
- Amazonya
- Distillerie Saconnex DArve
- Marché des Mattines



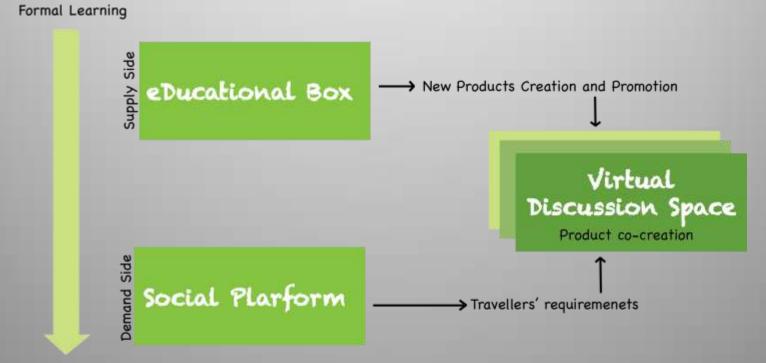






# Results

- eDucational Box
- eMarketing Social Platform and App
- New cyclotourism products



Informal Learning

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EDU E	·U	Bike			Please choose your language:
			Home	About	Feedback welcome
Product Management & Development	Networking	Promotion & Marketing	Information &	Communica	ation Technologies

Are you a tourism provider?

Do you run or own a B&B, a cafe, a bicycle shop, restaurant or are you responsible for the BIKE TRAILS of your region? Are you a cycling association eager to discover more about the cyclotourism in your region? Or are you just interested in promoting cyclotourism in your region?

This educational platform offers a set of cases studies and resources to give you ideas, in order to improve your knowledge and competences, and help you to better understand cyclotourists needs and how to attract them with a set of training tools. The project aims at developing a set of learning tools for tourism providers, facilitating the development of cyclotourism and enhancement of local communities. The educational box provides a formal learning environment were learners will gain knowledge within the defined competences areas (Information and Communication Technologies, Networking, Product Management and Development, Promotion and Marketing) and will be able to internalize and synthesize this knowledge highlighting, analyzing and enhancing their business needs.

Here you can find four modules with two case studies each. The aim of the case studies is to illustrate an example of a small or micro company that is developing new business and facing key challenges to promote, manage and expand contacts. None of the case studies makes references to real companies, destinations and/or situations. What follows in each case studies have been crafted for the purposed of this platform.

We hope you find it useful and we welcome your feedback!

Aim

Learning Objectives

Structure



Information & Communication Technologies



Networking



Product Management & Development

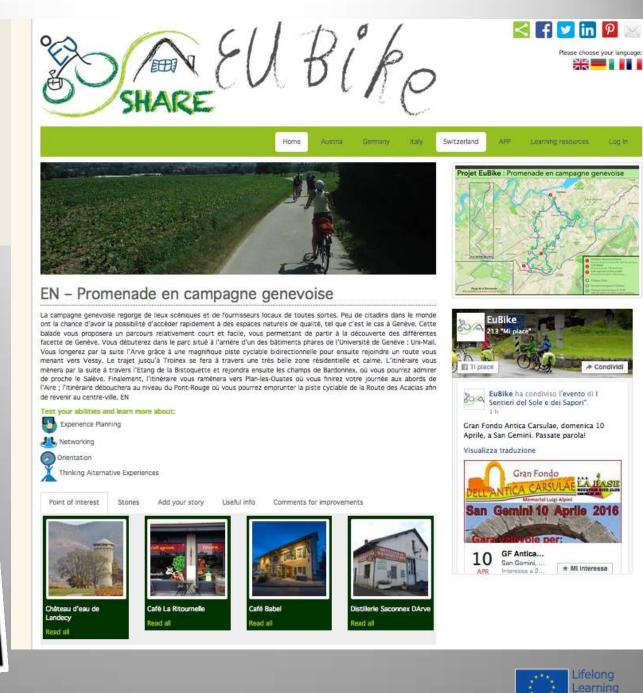


Promotion & Marketing



# eMarketing Social Platfotm and APP

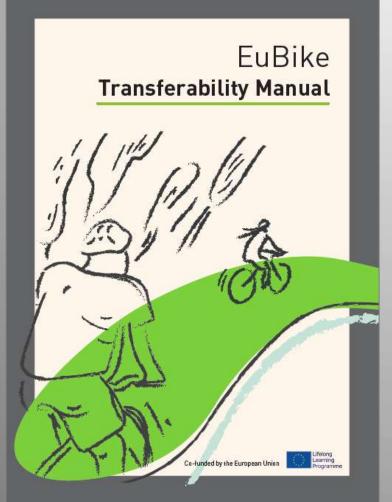




Programme



# Final Publications









# Thank you!

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- EuBikeProject
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